



MARLIN & SONS

Taiwan Market Success-Are You Ready? Let's Go!

Our Basic Service:

- 1: We'll discuss your requirements/conditions for prospective distributor/agent with you
- 2: Find you 3 candidates from your market sector that should satisfy your brief-if you're satisfied we will approach them with your information and see if they're interested to discuss with you.
- 3: Report back to you and discuss about meeting with them online together.
- 4: Based on your assessment, decide how to proceed.
- 5: Deliver your samples and have personal discussion to finalize the agency agreement

Service plans vary in scope and complexity. We will tailor the right plan to your needs!

A lack of natural resources had made Taiwan dependent on imports. Taiwan imports mostly parts of electronic products (18.2% of total), mineral products (15.2%), machinery (12.4%), chemicals (10.8%) and base metals (7.3%). Main import partners are Mainland China & Hong Kong (19.6% of total), Japan (17.6%), Europe (12.6%), USA (12.4%), ASEAN countries (11.8%) and Middle East (7.7%).

\$39,675 million year as of June 2022



We Are Your Gateway to Taiwan Market Success!

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